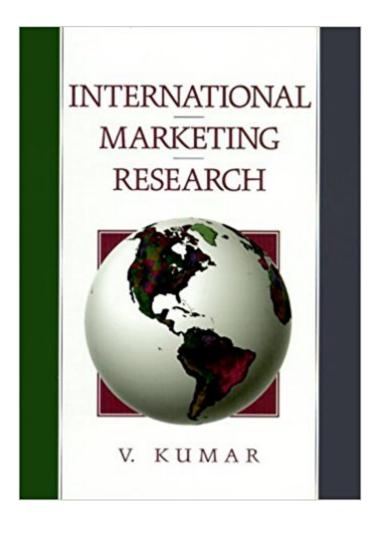
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# **International Marketing Research**





## Synopsis

Offering a sound theoretical base supported by relevant and current examples, this practical, detailed, and well-documented guide takes readers through all phases of developing and conducting international marketing research - from analyzing the nature and scope of the research, to the preliminary stages, gathering data, designing the questionnaires, sampling, analyzing the data, and more - plus includes numerous country-specific examples and provides valuable training in using the Internet for research purposes. Presents broad and comprehensive coverage of the most current information on research methodologies available. Contains examples and references from ongoing international marketing research projects, and offers country-specific information to aid researchers in conducting studies in an international market. Shows how to use the internet as an effective resource.

## **Book Information**

Paperback: 480 pages Publisher: Prentice Hall; 1 edition (September 4, 1999) Language: English ISBN-10: 0130453862 ISBN-13: 978-0130453860 Product Dimensions: 7 x 1 x 9.1 inches Shipping Weight: 2 pounds Average Customer Review: 4.3 out of 5 stars Â See all reviews (3 customer reviews) Best Sellers Rank: #1,009,629 in Books (See Top 100 in Books) #232 in Books > Business & Money > International > Exports & Imports #295 in Books > Business & Money > International > Global Marketing #832 in Books > Textbooks > Business & Finance > International Business

### **Customer Reviews**

I bought this book for MBA class and it arrived faster than anticipated and I was really happy. That was my original review for this item but for whatever reason, refused to publish it. Since this is designated book for a specific class and so I really can't comment on its content but from a buyer standpoint, the item arrives early, safely, in good condition, these are what I care. Anyway, the seller did good job.

I needed a cheap alternative to paying full price for this book. It was used, but it serves it's purpose!

I used this book in a class I took on International Marketing Research. It offered a decent overview of international marketing research concepts, but also was fairly dry in parts.

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